Additional questions must be received by 10/29/20 1:00PM.

1) My insurance company seems to be convinced that you are (or will be) asking for a performance bond that will be held for the 5 year term of the lease. The wording in the bid indicates that the bond will held only until the equipment is installed prior to 12/31/20, and that no further bond will be required. Please clarify.

As noted on page 2 of the specifications item #6 "Only the bid bonds or certified checks of the successful bidders will be **held until successful installation of the equipment**. The bid bonds or certified checks of the unsuccessful bidders will be returned at the time of the awarding of the contract." The district **will not** hold the bond for the 5 year term.

2) If we need to go the certified check route, does the certified check need to be for 10% of the cost of the equipment that we're providing, or 10% of the cost of the equipment and the service, meaning the lease payments and all maintenance costs for the 5 year term.

If bidding Option A - The 10% should be the click charges bid times the 18-19 clicks over the 5 year contract. (Example provided below - Orange cells would be your bid amount. The green cell would be the 10% to be submitted with the bid)

	Bid Cost Per	Bid Cost Per	B/W Click Count	Color Click Count	Total B/W	Total Color	
Term	Click (B/W)	Click (Color)	18-19	18-19	Cost	Cost	Total Cost
01/01/21 - 06/30/21	0.0081	0.0410	15,804,013.50	1,037,201.50	128,012.51	42,525.26	170,537.77
07/01/21 - 06/30/22	0.0083	0.0418	31,608,027.00	2,074,403.00	262,346.62	86,710.05	349,056.67
07/01/22 - 06/30/23	0.0085	0.0426	31,608,027.00	2,074,403.00	268,668.23	88,369.57	357,037.80
07/01/23 - 06/30/24	0.0087	0.0435	31,608,027.00	2,074,403.00	274,989.83	90,236.53	365,226.37
07/01/24 - 06/30/25	0.0089	0.0444	31,608,027.00	2,074,403.00	281,311.44	92,103.49	373,414.93
07/01/25 - 12/31/25	0.0091	0.0453	15,804,013.50	1,037,201.50	143,816.52	46,985.23	190,801.75
					1,359,145.16	446,930.13	1,806,075.29
10% of Total Cost 180,607.53							

If bidding Option B - The amount should be 10% of the total lease payments over the 5 year contract.

If bidding both Option A and Option B - The higher of the two should be submitted with the bid.